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Salvatore's Information

Location: SEATTLE, WA

Status: In need of a job

Experience: 12+ years

Work Types:

Full Time

Consulting

Willing to Relocate: No

Willing to Travel: Once a

month

Career Level: Director

Work Status: U.S. Citizen

Member Since: 2009-02-25

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Salvatore Militello

Seattle, Washington 98122

Summary of Qualifications

ITIL/ITSM), Agile, and RUP project management methodology, security specialist, Microsoft Certified Engineer and Sarbanes-Oxley auditor with a proven command of leading edge enterprise network, wireless, healthcare, and banking technologies. These projects included risk management, budget, resource allocation and leveling, and project plans including PeopleSoft, TIBCO, and Microsoft Dynamics CRM. This included over 17 years of IBM Mainframe experience, 12 years of commercial banking, commercial real-estate, and commercial insurance.

Effective bi-lingual communicator (English, Italian) with a gift for training and motivating diverse, cross-functional teams achieve goals under strict budget and time constraints including dual citizenship with US and EU.

Professional Experience

Sal Militello Inc

Avanade/Accenture/Fidelity/USDA/Safeco/Vertafore

Manager & Principal Consultant

Brought on to leverage technical and project management expertise (Microsoft Solution Framework, SDLC) in coordinating the on-time delivery of large-scale enterprise architectures for nationwide clients of a consulting joint venture formed by Microsoft. Mentor and direct teams of up to nine mid-level resources through all phases of high profile initiatives for key US and European customers. Held a broad range of responsibility including pre-sales, manager, project and program management Independent verification and validation for over 15 projects. Technical projects included financials, auditing, and SOX, Commercial claims applications, security designer, technical leader, TIBCO, SQL, .Net, and SharePoint services architect. Budget management in excess of twenty three million for the Safeco transformation projects.

SNLB USA

- Manage, design, architect, plan, and deploy a new SharePoint infrastructure with Windows 2008 Server and SharePoint 2007 for 300 users with over 3 sites. Deployment included all design documentation, build, migration, and a complete high level Microsoft Project plan.

Vertafore Jan 2009 –current

- Manage, design, architect, plan, and deploy a new Exchange 2007 and Windows 2008 AD infrastructure with Windows 2008 Server and a new Exchange Site with Exchange 2007 for 2000 users with over 11 sites. Deployment included all design documentation, build, migration, and a complete high level Microsoft Project plan.

Safeco Aug, 2006 – Jan, 2009

- Successful program and delivery manager for one of the largest insurance industry transformation projects with over 23 million in budget. Successful projects, on target, under budget including managing 5 vendors, TIBCO, TCS resources offshore, NetMotion deployment, Mitchell services, and Click Software (logistics) using .Net development and SQL on the backend. This role focused on risk and problem management for existing new systems.
- Project manager for a large collaboration SharePoint MOSS 2007 and Microsoft Dynamics implementation, for one of the largest North American insurance companies in Seattle for over 8,000 users, including Exchange 2003 to Exchange 2007 migration.
- Project manager for a large external Portal Project, with BEA ALUI 6.5. this Portal won the 2008 The Institute For International Research , annual award for Best Portal for one of the largest insurance companies in the United States.
- Exchange 2010 Beta Site, complete Project and Technical management of the Beta evaluation, including all testing scenarios, feedback process, including Windows 7.

USDA Feb, 2005 – July, 2006

- Product manager of the top-level design and deployment of a HSPD-12 application. This project included managing the SQL implementation as record source for all other projects including .Net and SQL with SDLC methodology as required by the Federal Government. Independent project validation was in scope to confirm HSPD-12 requirements were met.
- Project manager for MOSS SharePoint 2007 for a pilot of 1300 users under a Microsoft Beta program.
- Orchestrated the total restructure of the United State Department of Agriculture identity management, Active Directory web applications, and designed a new web farm as AD and Exchange 2007 Architect and delivery manager; efforts reduced overhead costs by \$1.7 million annually.
- IVV for affiliate projects and agencies within USDA to prepare for the HIIIPA initiative, saving the USDA in over 1.9 million in project costs.

Fidelity National Title/Microsoft June, 2003 – Feb, 2006

- Project Manager for Fidelity National Information System Exchange 2007, SharePoint 2007 Beta, and AD migration/consolidation, including project plan development, testing, and migration for over 1200 locations, and 60,000 users.

Avanade/Accenture Sept, 2000 – May, 2003

- Managed the top-level design and deployment of push messaging service to several major US and European mobile carriers including 3G, Sonaphone (Denmark), KPN (Netherlands), T-Mobile-UK, Amena (Spain), Telephonia Mobili (Italia), and AT&T Wireless, which directly increased customer-driven revenue 25% to \$4 million annually. Lead the technical team focused on development of mobile applications for Europe's largest Telecoms, including the first 3G application from start to finish at "3-UK", "3-Sweden", and "3-Italia", extensive radio networking and UMTS knowledge gained.

Attachmate Corporation,

Pre-Sales and Project Manager

Revitalized the struggling sales and support function for one of Washington's largest software companies by taking over key roles as pre-sales consultant and post-sales delivery manager, with accountability for assessing and fulfilling customer needs. Managed development engineers in solving coding issues and designing solution models.

- Played a key role in several long-term projects including the assessment and design of a 10,000-seat Windows 2000 OS environment for the South African Police Department; determined optimal delivery solution and mechanism that minimized logistical costs associated with risks.
- Pre-Sales and Project Manager, Transformed a declining practice into a profitable business unit with severely limited resources by building strong customer relationships, delivering on expectations and ensuring consistent follow-up.
- Demonstrated personal drive and dedication by producing more revenue than the top Western Region sales person while managing the delivery of each project to maximize profit margin.
- Honored as Attachmate Corporation Salesperson of the Year in 1999.
- Charged as a Microsoft, banking and healthcare E-Commerce consultant for a portfolio of prestigious international clients that included Kodak, the Social Security Administration, Canadian National Railway, Sprint, Avis Italia and several others.

Education & Specialized Training

University of Missouri *St. Louis, Missouri*

MCSE Windows 2003, 2000, NT

Technical Skills

Software: Windows 2008 and 2003 R2, Exchange 2003, 2007, 2010, SQL, SCOM, ILM, EMP, Windows Vista, Windows 7, Citrix, Microsoft IIS 6.0, SharePoint 2003, 2007, LCS, OCS, MOM, Active Directory, DNS, VPN, IPSEC, Microsoft Project, Clarity.

IBM Mainframe: MVS, JES2, JES3, JCL, TSO, DB2, IMS and CICS.

Volunteer Activities

